



Cyber-Resilient Marketing Intelligence Systems for Fraud Detection and Data Integrity in Digital Campaigns

Molla Al Rakib Hasan¹; Md. Towhidul Islam²;

[1]. Senior Analyst, Bansard International, Dhaka, Bangladesh;
Email: rakib0123@gmail.com

[2]. Dept. of Business Administration, University of Dhaka, Dhaka, Bangladesh;
E-mail: towhidulislamshovan@gmail.com;

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Abstract

This quantitative study examined the role of cyber-resilient marketing intelligence system capability in shaping data integrity reliability and fraud detection performance within digital campaign analytics environments. Drawing on data collected from 300 organizations operating multi-platform digital marketing campaigns, the study employed multivariate regression and integrated modeling techniques to evaluate direct, indirect, and conditional relationships among cyber resilience capability, data integrity reliability, and fraud detection performance while accounting for marketing intelligence capability, platform complexity, and contextual controls. Descriptive findings indicated moderate-to-high levels across core constructs, with mean values of 3.78 for cyber-resilient marketing intelligence capability, 3.81 for data integrity reliability, and 3.59 for fraud detection performance on a five-point scale, suggesting relatively advanced analytics and resilience maturity within the sample. Correlation analysis showed significant positive associations between cyber resilience capability and data integrity reliability ($r = 0.62$), cyber resilience capability and fraud detection performance ($r = 0.54$), and data integrity reliability and fraud detection performance ($r = 0.58$), providing preliminary support for the proposed relationships without indicating problematic construct overlap. Regression results demonstrated that cyber resilience capability was the strongest predictor of data integrity reliability ($\beta = 0.48, p < .001$) and fraud detection performance ($\beta = 0.29, p < .001$), even after controlling for marketing intelligence capability and platform complexity. Mediation analysis revealed that data integrity reliability partially mediated the relationship between cyber resilience capability and fraud detection performance, with a statistically significant indirect effect ($\beta = 0.17, p < .001$) alongside a remaining direct effect. Moderation analysis further showed that platform complexity strengthened the positive effect of cyber resilience capability on fraud detection performance (interaction $\beta = 0.11, p = .018$), indicating greater resilience benefits in more complex, multi-platform environments. Overall, the findings demonstrated that cyber-resilient marketing intelligence systems were associated with more reliable data handling, reduced integrity degradation, and more stable fraud detection outcomes, supporting an integrated quantitative perspective on resilience, integrity, and analytical performance in digital marketing campaigns.

Keywords

Cyber Resilience, Marketing Intelligence, Fraud Detection, Data Integrity, Digital Campaigns

INTRODUCTION

Cyber-resilient marketing intelligence systems are defined as integrated digital and analytical infrastructures designed to ensure the continuity, reliability, and accuracy of marketing data processing under conditions of cyber risk. Marketing intelligence systems traditionally refer to structured mechanisms that support data-driven marketing decisions by collecting, organizing, and analyzing information related to customers, markets, and campaign performance. These systems enable organizations to evaluate marketing effectiveness, optimize resource allocation, and coordinate strategic actions across digital platforms (Linkov & Kott, 2019). Cyber resilience extends this concept by embedding capabilities that allow marketing intelligence systems to maintain analytical functionality when exposed to cyber threats such as data manipulation, unauthorized access, service disruption, or systemic instability. In quantitative research, cyber resilience is operationalized through measurable indicators reflecting system stability, data reliability, recovery performance, and resistance to analytical degradation. The international significance of cyber-resilient marketing intelligence systems is closely linked to the globalization of digital marketing operations. Organizations increasingly deploy unified marketing platforms that operate across geographic boundaries, regulatory environments, and technological ecosystems. These systems process large volumes of real-time data originating from diverse sources, including online advertising platforms, customer engagement channels, and third-party data providers (Sengan et al., 2020). As marketing intelligence systems become globally interconnected, their exposure to cyber risk increases proportionally. Quantitative evaluation of cyber resilience therefore becomes essential for understanding how marketing analytics systems perform under varying threat conditions. The capacity to preserve analytical accuracy and operational continuity under cyber stress represents a measurable organizational capability rather than an abstract technological aspiration. This framing establishes cyber-resilient marketing intelligence systems as analytically critical assets whose performance can be examined through structured quantitative models (Teixeira et al., 2015).

Figure 1: Cyber-Resilient Marketing Intelligence Systems



Fraud detection within digital marketing intelligence systems refers to the analytical identification of abnormal, deceptive, or unauthorized activities that distort campaign data and misrepresent marketing outcomes. From a quantitative perspective, fraud is observable through measurable deviations in traffic patterns, interaction frequencies, conversion behaviors, and attribution signals. Marketing fraud manifests as inflated impressions, automated clicks, fabricated leads, or manipulated engagement

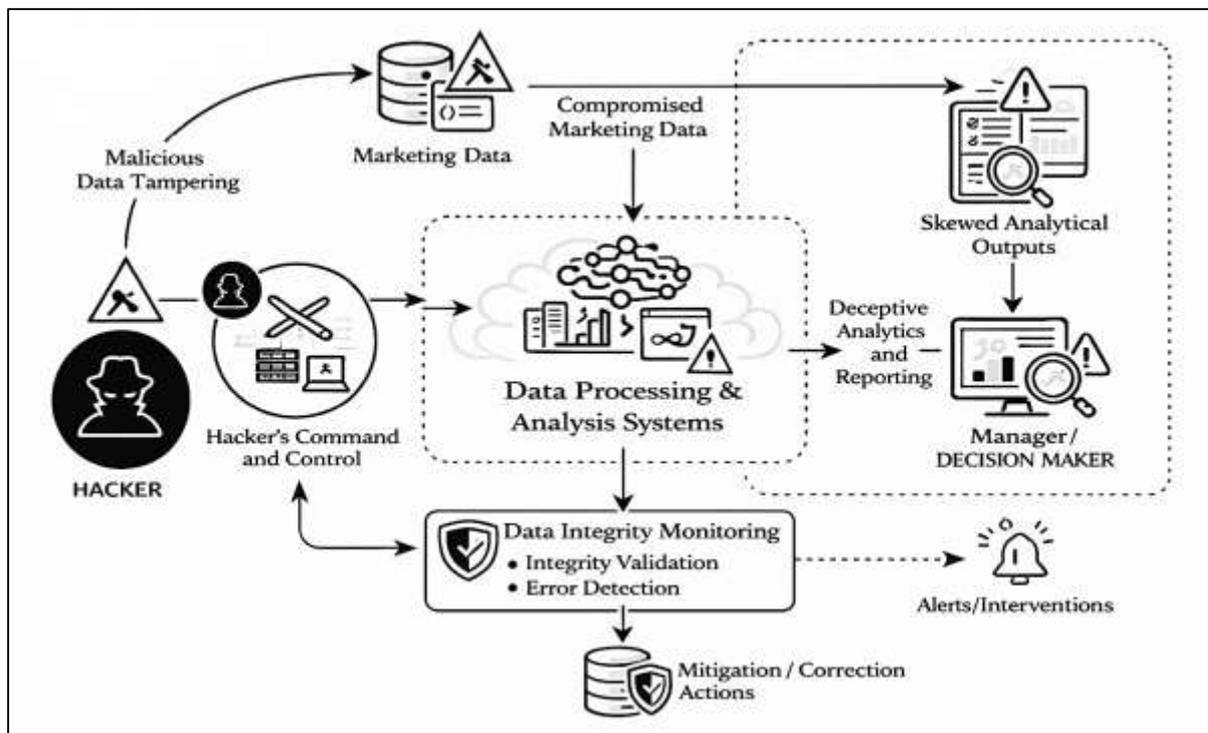
metrics that introduce bias into analytical outputs (Sun et al., 2018). Fraud detection systems embedded within marketing intelligence architectures apply statistical classification, pattern recognition, and anomaly detection techniques to differentiate legitimate user behavior from fraudulent activity. International digital marketing environments amplify the importance of fraud detection due to the scale, speed, and complexity of online campaigns. Marketing intelligence systems routinely process millions of data points across multiple platforms and jurisdictions, creating conditions where fraudulent signals can blend into legitimate activity. Quantitative fraud detection focuses on measurable performance indicators such as detection accuracy, false-positive rates, response latency, and classification stability (Ani et al., 2021). These indicators allow researchers to assess the effectiveness of analytical models in identifying fraud under diverse operational conditions. Fraud detection is not treated as a binary outcome but as a probabilistic process in which analytical confidence is expressed numerically. Within cyber-resilient marketing intelligence systems, fraud detection performance is closely linked to data integrity and system stability. Analytical models depend on consistent data quality and uninterrupted processing to maintain classification reliability. Quantitative analysis enables researchers to evaluate how fraud detection accuracy fluctuates under cyber stress, data disruption, or adversarial manipulation. This framing positions fraud detection as a core quantitative function whose effectiveness can be empirically measured and systematically compared across organizations and platforms (Babiceanu & Seker, 2016).

Data integrity in marketing intelligence systems refers to the degree to which marketing data remains accurate, complete, consistent, and unaltered throughout its lifecycle. In quantitative research, data integrity is conceptualized as a measurable condition rather than a subjective quality attribute. Integrity is assessed through statistical validation, consistency checks, reconciliation accuracy, and error-rate measurement across data collection, storage, processing, and reporting stages. Marketing intelligence systems rely on data integrity to generate reliable performance indicators, optimize campaigns, and support managerial decision-making. The international relevance of data integrity arises from the distributed nature of digital marketing infrastructures (Armenia et al., 2021). Campaign data is generated across multiple devices, platforms, and geographic regions, often passing through third-party intermediaries before entering organizational analytics systems. Each transfer point introduces measurable risk of data distortion, loss, or manipulation. Quantitative assessment of data integrity enables researchers to identify discrepancies between expected and observed data distributions, supporting objective evaluation of analytical reliability. In cyber-resilient marketing intelligence systems, data integrity assurance is embedded within analytical workflows rather than treated as a peripheral control. Quantitative models evaluate integrity through metrics such as variance stability, validation success rates, and anomaly frequency (Borky & Bradley, 2018). These measures allow researchers to examine how integrity performance changes under different operational and cyber conditions. By treating data integrity as a quantifiable analytical requirement, marketing intelligence research establishes a numerical foundation for evaluating trustworthiness in digital campaign analytics.

The integration of cyber resilience into marketing intelligence systems reflects a shift from isolated cybersecurity controls toward system-level analytical robustness. Cyber-resilient architectures are designed to preserve data processing, validation, and analytical interpretation even when components are compromised or disrupted. Quantitatively, this integration is evaluated through indicators such as system uptime ratios, recovery time performance, data loss probabilities, and analytical output consistency under stress conditions (Bontchev et al., 2021). Marketing intelligence systems operate in real-time digital environments where disruptions can produce immediate and measurable performance degradation. Cyber-resilient designs emphasize redundancy, fault tolerance, and adaptive recovery mechanisms that support analytical continuity. Quantitative research examines how these mechanisms influence analytical stability by comparing performance variability before, during, and after cyber incidents. Systems with higher resilience exhibit lower dispersion in analytical outputs and faster restoration of baseline performance. At an international level, the integration of cyber resilience within marketing analytics infrastructure supports consistency across geographically distributed operations. Marketing intelligence platforms serving global campaigns must maintain reliable analytics despite heterogeneous cyber threat landscapes (Tsourela & Nerantzaki, 2020).

Quantitative evaluation of resilience integration enables researchers to assess whether analytical systems maintain consistent fraud detection accuracy and data validation reliability across diverse operational contexts. This approach positions cyber resilience as a measurable system attribute embedded within marketing intelligence infrastructure.

Figure 2: Data Integrity in Marketing Intelligence Systems



Performance measurement in cyber-resilient marketing intelligence systems focuses on evaluating analytical reliability through objective quantitative indicators. These indicators include detection accuracy, integrity validation success rates, processing latency, and output variance stability. Quantitative performance models treat marketing intelligence systems as probabilistic environments in which uncertainty must be measured and controlled (Cantelmi et al., 2021). Analytical reliability is therefore expressed numerically rather than inferred subjectively. International digital marketing operations introduce significant variability in data volume, platform behavior, and user interaction patterns. Quantitative performance measurement allows researchers to isolate system-level reliability from contextual noise. Statistical techniques such as variance analysis, sensitivity testing, and error dispersion modeling support objective comparison across systems and organizations. These methods enable evaluation of whether observed performance levels reflect inherent system capability or transient operational conditions. Within cyber-resilient frameworks, performance measurement extends beyond normal operating conditions to include stress scenarios. Researchers examine how analytical reliability changes when systems are exposed to elevated noise levels, adversarial inputs, or partial service disruption (Djenna et al., 2021). Quantitative evaluation of these dynamics provides empirical insight into the stability of marketing intelligence outputs under cyber risk. This framing reinforces the role of performance measurement as a central methodological component of quantitative research on cyber-resilient analytics systems.

Quantitative research on cyber-resilient marketing intelligence systems frequently employs statistical modeling to examine relationships among analytical capability, fraud detection performance, and data integrity outcomes. These relationships are conceptualized as measurable associations rather than abstract theoretical links (Jones et al., 2017). Statistical models allow researchers to estimate the strength, direction, and stability of relationships between system characteristics and analytical results. Marketing intelligence capability is operationalized through measurable indicators such as data processing capacity, analytical automation, and model responsiveness. Cyber resilience is quantified through

recovery metrics, stability indices, and performance retention under stress. Data integrity is measured through validation accuracy, error frequency, and consistency metrics. Statistical modeling integrates these variables to evaluate how analytical capability and resilience jointly influence fraud detection reliability and data trustworthiness. At an international level, modeling frameworks support cross-context comparison by standardizing measurement constructs (Kalinin et al., 2021). Quantitative models enable researchers to test whether observed relationships hold across industries, regions, and organizational scales. By relying on numerical estimation rather than descriptive inference, statistical modeling strengthens the empirical foundation of research on cyber-resilient marketing intelligence systems.

The analytical scope of cyber-resilient marketing intelligence research encompasses system design, performance evaluation, and reliability assessment within digitally intensive marketing environments. Quantitative research in this domain focuses on measuring how analytical systems perform under normal and adverse conditions, emphasizing objectivity, reproducibility, and statistical rigor (Culot et al., 2019). Marketing intelligence systems are examined as complex socio-technical structures whose outputs can be empirically evaluated using structured data analysis. Internationally, this research scope reflects the growing reliance on analytics-driven marketing decisions across global markets. Organizations depend on marketing intelligence systems to support competitive positioning, budget optimization, and customer engagement strategies. Quantitative evaluation of cyber resilience ensures that analytical outputs remain trustworthy when exposed to cyber risk. This perspective treats cyber-resilient marketing intelligence systems as measurable organizational capabilities rather than isolated technological tools. By framing fraud detection, data integrity, and analytical stability as quantifiable constructs, research in this area contributes to a systematic understanding of how digital marketing systems operate under cyber constraints (Sebastian & Hahn, 2017). The analytical scope defined here establishes a structured foundation for empirical investigation of cyber-resilient marketing intelligence systems using quantitative methods alone.

The objective of this quantitative study is to examine how cyber-resilient marketing intelligence systems function as measurable organizational capabilities for strengthening fraud detection performance and maintaining data integrity within digital campaign environments. The study is designed to operationalize cyber resilience, fraud detection effectiveness, and marketing data integrity as quantifiable constructs that can be assessed through structured measurement indicators and statistical testing. A central objective is to measure the level of cyber-resilient capability embedded in marketing intelligence infrastructures by capturing observable system attributes such as analytical continuity, stability of data processing under disruption, consistency of validation controls, and reliability of detection outputs during high-variability campaign conditions. In parallel, the study aims to evaluate fraud detection as a measurable analytical outcome by assessing detection accuracy, anomaly identification consistency, classification stability, and response timing within campaign traffic and conversion datasets, where deceptive patterns can distort campaign performance metrics and financial allocation. Another objective is to quantify data integrity performance by examining the degree of completeness, consistency, and non-manipulation of marketing data across ingestion, transformation, storage, and reporting stages, using numerical indicators such as validation success rates, reconciliation error frequency, distributional consistency measures, and anomaly incidence. The study further seeks to test statistical relationships between cyber-resilient marketing intelligence capability and fraud detection performance, as well as between cyber resilience capability and data integrity reliability, using empirical data obtained from digitally active campaign settings. A related objective is to evaluate whether higher levels of cyber resilience correspond to lower variance in analytical outputs and reduced sensitivity to baseline noise, platform instability, or adversarial manipulation. The study also aims to determine how combined system characteristics—including platform integration, monitoring automation, and validation robustness—are associated with measurable improvements in detection and integrity outcomes. Collectively, these objectives guide a structured quantitative investigation that emphasizes definitional clarity, construct measurement, and statistically supported evaluation of how cyber-resilient marketing intelligence systems contribute to reliable fraud identification and dependable data quality in digital campaigns.

LITERATURE REVIEW

The literature review for this quantitative study synthesizes empirical and measurement-focused scholarship that explains how cyber-resilient marketing intelligence systems can be operationalized, modeled, and statistically tested in relation to fraud detection performance and data integrity outcomes in digital campaigns. Since the study is positioned as quantitative, the review emphasizes constructs that have been defined in measurable terms, the statistical relationships previously tested among those constructs, and the indicators commonly used to validate measurement quality (Roszkowska, 2021). The section organizes prior work around four core domains: (1) marketing intelligence systems as analytics infrastructures for campaign decision-making, (2) cyber resilience as a quantifiable capability expressed through continuity and recovery performance, (3) fraud detection as a measurable classification and anomaly-identification task within marketing data streams, and (4) data integrity as a statistically assessable property of marketing datasets across the data lifecycle. The review further highlights how scholars have treated model evaluation in this area, including performance metrics for detection models, reliability and validity assessment for survey-based constructs, and common regression/SEM approaches used to test direct and mediated relationships between analytics capability, resilience, and marketing performance outcomes (Esteki et al., 2019). By synthesizing this evidence in an organized structure, the literature review establishes a measurement-aligned foundation for hypothesis development and variable specification without introducing conclusions or managerial implications. It also clarifies how existing quantitative findings inform construct selection, operational definitions, and statistical modeling strategies appropriate for investigating fraud detection and data integrity within cyber-resilient marketing intelligence systems in digital campaign contexts (Kumar et al., 2019).

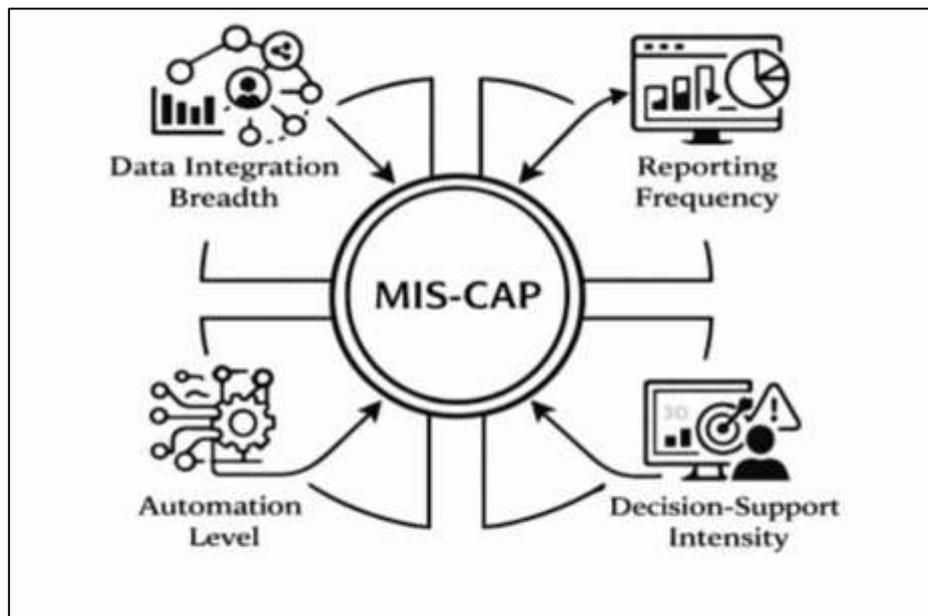
Marketing Intelligence Systems in Digital Campaign Analytics

Marketing Intelligence System Capability (MIS-CAP) is widely conceptualized in the quantitative literature as a multidimensional organizational capability that reflects how effectively firms collect, integrate, process, and apply marketing data to support decision-making in digital campaign environments (Saura et al., 2017). Rather than treating marketing intelligence as a single technological artifact, empirical studies consistently define MIS-CAP through measurable operational indicators that capture system scope, processing intensity, and decision relevance. Data integration breadth is frequently highlighted as a foundational indicator, representing the extent to which internal and external data sources—such as customer interactions, platform analytics, and transactional records—are consolidated into a unified analytical environment. Reporting frequency is treated as a quantitative proxy for system responsiveness, reflecting how often analytical outputs are generated and updated to support ongoing campaign monitoring. Automation level is commonly operationalized as the degree to which data processing, anomaly detection, and performance reporting occur without manual intervention, indicating analytical scalability and consistency (Saheb et al., 2021). Decision-support intensity captures the extent to which analytical outputs directly inform budget allocation, targeting adjustments, and optimization decisions. Across quantitative studies, these indicators are used to construct composite measures of MIS-CAP that demonstrate reliability and validity across different organizational contexts. The literature emphasizes that MIS-CAP represents a dynamic analytical capability embedded within marketing operations rather than a static IT resource. Empirical evidence consistently supports the treatment of MIS-CAP as a measurable construct that varies across firms and directly influences how digital marketing data is translated into actionable insights (Miklosik et al., 2019). This measurement-based framing provides a robust quantitative foundation for examining the role of marketing intelligence systems in campaign analytics.

Quantitative research examining the relationship between marketing intelligence capability and digital campaign outcomes frequently employs statistical models that focus on outcome variance rather than absolute performance levels. Campaign analytics environments are characterized by high variability in user behavior, platform dynamics, and market conditions, making stability and consistency critical analytical concerns (Kitchens et al., 2018). Empirical studies use regression-based models to examine how variations in MIS-CAP are associated with reductions in key performance indicator volatility, including click-through rate variance, cost-per-acquisition dispersion, and return-on-ad-spend instability. These models conceptualize MIS-CAP as an explanatory variable that moderates the degree

of fluctuation observed in campaign outcomes over time. Higher levels of marketing intelligence capability are consistently associated with tighter performance distributions, suggesting improved control over campaign execution and optimization processes. Quantitative analyses demonstrate that organizations with stronger MIS-CAP exhibit lower sensitivity to short-term noise and platform-level disruptions, leading to more predictable campaign results. Outcome variance is treated as a measurable indicator of marketing control effectiveness, allowing researchers to move beyond average performance metrics and assess analytical robustness (Kumar et al., 2016). The literature further emphasizes that variance-based modeling provides a more nuanced understanding of marketing intelligence value by capturing stability effects that are often masked in mean-based comparisons. This statistical approach reinforces the view that marketing intelligence capability contributes to campaign reliability and analytical discipline, positioning MIS-CAP as a central variable in quantitative models of digital marketing performance (Garg et al., 2019).

Figure 3: Marketing Intelligence System Capability Framework



Analytics maturity is frequently examined in the literature as a quantitative predictor of marketing control accuracy within digital campaign environments. Rather than relying on subjective assessments, empirical studies operationalize analytics maturity using measurable indicators that reflect how deeply analytics is embedded in marketing decision processes. Model-driven decision rate is commonly used to capture the proportion of campaign adjustments guided directly by analytical models rather than managerial intuition (Hajli et al., 2020; Haque & Md. Arifur, 2020; Rauf, 2018). Dashboard dependence index reflects the degree to which managers rely on real-time analytical dashboards for monitoring and intervention, serving as a proxy for analytical integration into daily operations. Optimization confidence score is employed to measure decision assurance derived from analytical outputs, indicating how reliably analytics supports corrective actions (Haque & Md. Arifur, 2021; Md Ashraful et al., 2020). Quantitative findings consistently demonstrate that higher analytics maturity is associated with improved accuracy in targeting, budgeting, and timing decisions. Marketing control accuracy is evaluated through reduced deviation between planned and realized outcomes, lower corrective intervention frequency, and improved alignment between predictive forecasts and actual campaign results (Md Fokhrul et al., 2021; Zaman et al., 2021). The literature highlights that analytics maturity enhances the precision of marketing control by reducing reliance on heuristic decision-making and increasing consistency across campaign cycles (Fahimul, 2022; Hammad, 2022; Prasad et al., 2019). These findings support the interpretation that analytics maturity functions as an enabling mechanism through which MIS-CAP translates into improved operational control. The quantitative evidence

positions analytics maturity as a measurable antecedent of disciplined and accurate marketing execution.

Synthesizing prior quantitative research reveals a coherent analytical perspective in which MIS-CAP, campaign outcome stability, and marketing control accuracy form an interconnected measurement structure. Marketing intelligence capability provides the infrastructural foundation through data integration, automation, and decision-support mechanisms (Jabed Hasan & Waladur, 2022; Md Harun-Or-Rashid & Sai Praveen, 2022). Analytics maturity reflects the extent to which this capability is actively leveraged in managerial practice. Campaign outcome variance and control accuracy serve as observable performance consequences that capture how effectively analytical capability is translated into operational results (Md. Arifur & Haque, 2022; Md. Towhidul et al., 2022; Pandey et al., 2020). Quantitative studies consistently demonstrate that these elements interact in systematic ways, with MIS-CAP influencing both outcome stability and decision accuracy through analytically mediated processes. Empirical models show that organizations with strong marketing intelligence systems and mature analytics practices exhibit lower volatility in campaign performance and higher precision in managerial interventions. This integrated perspective shifts the analytical focus from isolated technology adoption toward measurable system behavior and performance consistency. The literature underscores that marketing intelligence systems should be evaluated not only by their technical features but by their statistical impact on campaign reliability and control effectiveness (Abhishek & Srivastava, 2021). By framing MIS-CAP within a quantitative measurement hierarchy, existing research establishes a robust empirical basis for examining how digital marketing analytics systems support disciplined, data-driven campaign management.

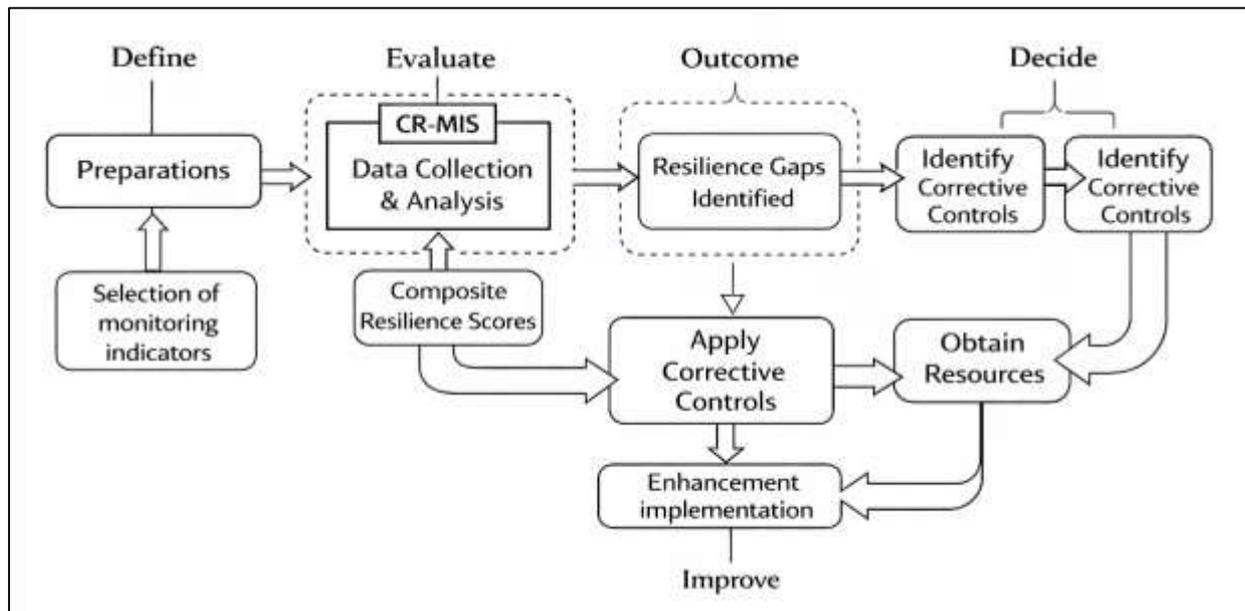
Cyber Resilience as System Capability

Cyber resilience in marketing analytics infrastructure is increasingly conceptualized in the quantitative literature as a system-level capability that can be operationalized using observable and measurable performance indicators. Rather than viewing resilience as an abstract security attribute, empirical studies frame it as the ability of digital systems to sustain analytical functionality under disruptive cyber conditions. Within marketing intelligence environments, cyber resilience is commonly operationalized through composite indices that capture infrastructure stability and recovery behavior (Ramanathan et al., 2017). Uptime ratio is frequently used to measure the proportion of operational availability maintained during disruptive events, reflecting the continuity of analytical services supporting campaign monitoring and decision-making. Recovery time objectives are employed to quantify how rapidly marketing analytics systems restore normal processing following disruption, indicating responsiveness and robustness. Disruption absorption score represents the system's capacity to maintain analytical output quality without significant degradation during cyber stress, while fault tolerance index reflects the system's ability to isolate failures and prevent cascading analytical breakdowns (Ratul & Subrato, 2022; Rifat & Jinnat, 2022). These indicators collectively form the basis of a Cyber-Resilient Marketing Intelligence System (CR-MIS) index that enables statistical comparison across organizations and platforms. The literature emphasizes that operationalizing cyber resilience through such indicators allows researchers to move beyond binary assessments of system security and toward continuous measurement of analytical stability (Balducci & Marinova, 2018). This measurement-based framing supports empirical testing of how resilience varies across marketing infrastructures and how it relates to analytical performance outcomes in digitally intensive campaign environments.

Quantitative research on cyber resilience places significant emphasis on resilience retention, defined as the extent to which analytical output stability is preserved during and immediately after cyber disruptions. Marketing analytics systems process high-velocity data streams, making output consistency a critical performance concern when systems are exposed to malicious interference or operational stress. Empirical studies assess resilience retention by examining deviations in analytical outputs rather than focusing solely on system availability (Shah et al., 2020). Output deviation rate is widely used to measure the magnitude of change between expected and observed analytical results under disruptive conditions, capturing the degree of analytical distortion. Baseline drift magnitude quantifies shifts in normal performance benchmarks during cyber stress, reflecting how system instability alters analytical reference points. Anomaly signal-to-noise change is employed to assess

whether detection algorithms maintain discrimination capability when background variability increases due to cyber interference. These metrics enable researchers to evaluate whether marketing analytics systems continue to generate reliable insights when exposed to attack conditions. The literature consistently reports that systems with stronger resilience characteristics demonstrate lower output volatility and faster stabilization of analytical signals (Zavattaro et al., 2015). This approach positions analytical output stability as a measurable manifestation of cyber resilience, allowing for rigorous statistical evaluation of how resilience mechanisms protect the integrity of marketing intelligence outputs. By focusing on output behavior rather than technical specifications alone, empirical research strengthens the analytical relevance of cyber resilience measurement.

Figure 4: Cyber-Resilient Marketing Analytics Framework



Cyber resilience within marketing analytics infrastructure is also evaluated through the quantitative assessment of control mechanisms embedded directly into analytics pipelines. These controls are designed to prevent, detect, and mitigate cyber-related disruptions before they propagate into analytical outputs. Validation automation rate is frequently used to measure the proportion of data quality and integrity checks executed automatically, indicating the system’s ability to detect anomalies without manual intervention (Scuotto et al., 2020). Access anomaly frequency captures the incidence of irregular authentication or authorization events, serving as a quantitative indicator of exposure to cyber threats. Audit completeness score reflects the extent to which system activities are logged and traceable, supporting accountability and post-event analysis. Empirical research treats these indicators as measurable control variables that contribute to overall system resilience. Quantitative studies demonstrate that analytics pipelines with higher levels of embedded controls exhibit more stable performance and reduced analytical error during disruptive events. The literature emphasizes that resilience controls embedded within data processing workflows are more effective than perimeter-based security measures alone because they directly protect analytical integrity (Stylos et al., 2021). This measurement-oriented perspective enables researchers to statistically evaluate how control intensity influences resilience outcomes, reinforcing the view that cyber resilience is an operational capability observable through pipeline-level performance metrics (Glazer et al., 2021).

Fraud detection in digital advertising and campaign data streams is most frequently conceptualized in the quantitative literature as a classification and anomaly-identification problem where the primary objective is to distinguish legitimate interactions from deceptive or non-human activity using measurable predictive performance indicators. Empirical research treats detection quality as a function of how accurately models separate fraudulent patterns from normal traffic, and this is evaluated through standardized performance metrics (Chatterjee et al., 2021). Precision is commonly used to

express the proportion of detected fraud cases that are actually fraudulent, reflecting the system’s ability to minimize false alarms. Recall is applied to represent the proportion of actual fraud events correctly detected, capturing detection coverage. The F1 score is widely reported as an integrated indicator of classification balance, particularly relevant in campaign datasets where fraud cases can be rare relative to legitimate events. Many empirical studies emphasize that ROC-AUC is used to quantify overall discrimination ability across classification thresholds, while emphasizing that threshold-dependent decision settings are critical because digital marketing systems operate under budget, compliance, and operational constraints (Pappas et al., 2018). In campaign environments, false-positive costs have measurable consequences, since incorrectly flagged traffic can lead to exclusion of legitimate users, suppression of conversions, and distortion of targeting decisions. Detection latency is also treated as a key operational metric because fraud in digital advertising often escalates quickly and produces compounding financial losses when not identified in time. Quantitative studies position these metrics as the foundation for comparing detection models across platforms and contexts, enabling consistent benchmarking of fraud detection effectiveness in multichannel digital campaigns.

Data Integrity in Marketing Intelligence

Data integrity in marketing intelligence and campaign reporting is consistently treated in the quantitative literature as a lifecycle-based construct that can be systematically measured across multiple stages of data handling. Rather than conceptualizing integrity as a static attribute, empirical studies frame it as an outcome of continuous processes spanning data acquisition, transformation, storage, integration, and reporting (Tandoc Jr, 2015). The Data Integrity Lifecycle Measurement Model (DI-LMM) reflects this perspective by operationalizing integrity through observable indicators that capture performance at each stage of the analytical pipeline. Completeness percentage is widely used to measure the extent to which expected data fields and records are successfully captured, reflecting ingestion reliability in campaign analytics systems. Consistency score evaluates the degree of alignment among values across related datasets, platforms, or reporting intervals, serving as a quantitative indicator of harmonization quality. Reconciliation error rate captures discrepancies between aggregated reports and underlying transactional data, highlighting integrity loss during processing or aggregation. Anomaly incidence density measures the frequency of unexpected or irregular data patterns within defined volumes of campaign data, signaling potential integrity degradation. The literature emphasizes that these indicators collectively provide a structured and statistically assessable view of data integrity performance (France et al., 2015). Quantitative studies demonstrate that lifecycle-based integrity measurement enables identification of specific stages where integrity loss occurs, supporting objective comparison across systems and organizations. This approach reinforces the treatment of data integrity as a measurable analytical outcome embedded within marketing intelligence infrastructures rather than an assumed property of digital data.

Table 1: Quantitative Indicators and Detection Methods in the Data Integrity Lifecycle

Method	Application	Detection Target
Distributional Divergence	Comparing current data distributions against historical baselines.	Subtle data manipulation or "drift."
Time-Series Outliers	Monitoring velocity (e.g., clicks per hour).	Bot traffic, tracking breaks, or sudden API failures.
Cross-Source Mismatch	Comparing Platform A (Google) vs. Platform B (Internal Analytics).	Attribution errors or "walled garden" reporting bias.

The quantitative literature on marketing intelligence places strong emphasis on statistical methods for detecting data manipulation and campaign metric distortion, recognizing that integrity breaches often manifest as measurable deviations from expected data behavior (Jebarajakirthy et al., 2021). Rather than relying on manual inspection, empirical research applies distributional analysis, temporal monitoring, and cross-source comparison to identify integrity violations. Distributional divergence measures are used to detect shifts in data patterns that deviate from historical or expected baselines, indicating potential manipulation or systemic error. Time-series outlier rates capture abnormal fluctuations in campaign metrics such as impressions, clicks, or conversions over time, allowing detection of sudden

spikes, drops, or oscillations inconsistent with known campaign dynamics. Cross-source mismatch ratios are employed to quantify discrepancies between parallel data sources, such as differences between platform-reported metrics and independent tracking systems. These methods enable researchers to detect integrity issues even when manipulated data appears internally consistent within a single system (Jebarajakirthy et al., 2021). The literature emphasizes that quantitative detection methods are essential in digital campaign environments where high data velocity and volume make manual validation impractical. Empirical findings show that integrity distortions often propagate across reports and dashboards if not detected early, amplifying analytical error. Statistical detection frameworks therefore provide a scalable and objective means of identifying integrity breaches in marketing intelligence systems, reinforcing the role of quantitative monitoring as a core integrity assurance mechanism.

Cyber Resilience and Fraud Detection Performance

Quantitative research increasingly treats the relationship between cyber resilience and fraud detection performance as an empirically testable association between system-level reliability and analytical classification quality. In this literature, cyber resilience in marketing intelligence systems is modeled as an enabling condition that stabilizes data availability, preserves signal quality, and reduces disruption-driven noise that can degrade detection models (Hartemo, 2016). Statistical association models commonly position cyber resilience capability as an explanatory variable and fraud detection accuracy as a dependent analytical outcome, tested through regression-based estimation frameworks. Within campaign analytics environments, classification performance is recognized as sensitive to system interruptions, baseline instability, inconsistent logging, and incomplete input signals, all of which are operational features influenced by resilience capability. Empirical studies in cybersecurity analytics and fraud detection consistently show that stable system performance is associated with higher detection consistency because models receive less distorted input data and produce more reliable classifications. Detection latency is also treated as a measurable operational outcome because cyber disruptions can delay data ingestion, slow model execution, and reduce real-time detection effectiveness (Barbeau et al., 2021). The quantitative literature therefore conceptualizes cyber resilience as a measurable driver that supports both accuracy and timeliness in fraud identification. This association is reinforced by research on information systems reliability and operational continuity, where stable infrastructure and resilient controls are consistently linked to stronger analytical performance. The empirical framing positions cyber resilience as a system capability that can be statistically linked to improved fraud detection output quality, supporting the modeling of CR-MIS capability as a significant predictor in quantitative fraud detection evaluation (Bhardwaj & Goundar, 2019).

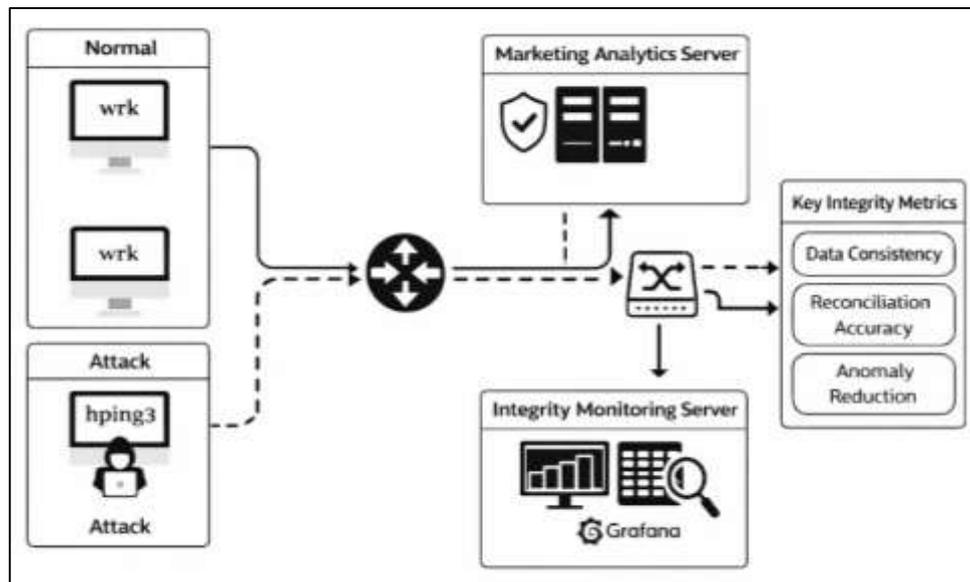
A central quantitative approach in the literature examines cyber resilience through its effect on reducing variability in fraud detection outputs, emphasizing stability as a distinct analytical property beyond mean accuracy. In this perspective, resilient systems are expected to produce more consistent detection decisions under changing operational conditions because they maintain stable baselines, reduce data dropouts, and control processing disruptions that introduce random error into detection pipelines (Taherdoost, 2021). Variance reduction models analyze dispersion in classification outcomes across repeated runs, different time windows, or disrupted versus normal operating states. Empirical studies emphasize that fraud detection systems operating in high-noise digital advertising environments can exhibit unstable classifications when data quality fluctuates, when platform signals drift, or when system interruptions change the distribution of inputs. Cyber resilience is treated as an infrastructure-level capability that moderates these disruptions by maintaining continuity in logging, monitoring, and data validation functions. Quantitative evidence from resilience engineering and cyber risk analytics suggests that systems with stronger resilience mechanisms show lower output volatility, reduced classification disagreement across runs, and more stable performance under stress (Lakshminarayana et al., 2019). This variance-focused framing is especially relevant to marketing campaign environments where operational reliability can vary due to platform outages, API disruptions, and adversarial interference. The literature positions detection output stability as a measurable reflection of resilience retention, enabling researchers to evaluate whether cyber resilience contributes to consistent fraud detection decision-making. This approach supports quantitative

environment in which detection operates. Empirical scholarship on resilient information systems, cybersecurity analytics, and detection theory reinforces the argument that stable infrastructure and resilient controls support more reliable classification outcomes (Ge et al., 2020). This synthesis supports a structured measurement approach where cyber resilience is examined alongside analytical performance metrics to establish statistically grounded understanding of how resilient marketing intelligence systems contribute to dependable fraud detection results in campaign data streams.

Cyber Resilience and Data Integrity Reliability

The quantitative literature increasingly models the relationship between cyber resilience and data integrity reliability as an empirically observable association between system robustness and validation performance within marketing intelligence infrastructures. Cyber-resilient marketing intelligence systems are conceptualized as environments that preserve data processing continuity, reduce disruption-induced errors, and support consistent integrity validation across analytical pipelines (Qi et al., 2021).

Figure 6: Data Integrity under Cyber Resilience



Empirical models typically examine how variations in cyber resilience capability correspond to measurable improvements in data consistency, reconciliation accuracy, and anomaly reduction. Integrity validation success is treated as a dependent analytical outcome reflecting how effectively data quality controls function under operational stress. Quantitative studies demonstrate that resilient systems maintain higher consistency across integrated datasets because stable pipelines prevent partial data loss, misalignment, or delayed synchronization. Reconciliation accuracy is also found to be higher in resilient environments due to uninterrupted logging, stable aggregation processes, and reliable transformation routines. Anomaly frequency reduction is treated as an indicator of integrity preservation, as resilient systems limit the introduction of irregular data patterns caused by system faults or cyber interference (Yang et al., 2017). The literature emphasizes that integrity validation is not merely a data management concern but a measurable system outcome influenced by infrastructure reliability and resilience controls. By modeling cyber resilience as an explanatory variable and integrity indicators as dependent variables, empirical research establishes a statistically grounded framework for evaluating how resilient marketing intelligence systems support dependable data integrity performance across digital campaign analytics (Tran et al., 2016).

A significant body of quantitative research evaluates data integrity reliability by examining how integrity indicators behave during and after system disturbances. In this literature, integrity preservation is defined as the system’s ability to maintain stable data quality metrics when exposed to disruptions such as cyber incidents, platform outages, or processing instability. Researchers apply statistical comparison techniques to measure integrity retention by comparing integrity indicators

before, during, and after disruptive events. Integrity retention ratios capture the degree to which consistency, completeness, and reconciliation performance are preserved under stress (Abianeh et al., 2021). Stability of key performance indicator computation is treated as a critical outcome because marketing decisions rely on accurate and consistent KPI reporting even when systems experience noise or disruption. Quantitative studies show that resilient systems exhibit smaller deviations in KPI values during disturbances, indicating effective containment of integrity loss. The literature emphasizes that integrity degradation often manifests not as total data failure but as subtle distortions that accumulate across reporting cycles. Statistical evaluation of integrity preservation therefore focuses on measuring variance increases, baseline drift, and error propagation in campaign metrics. Cyber resilience is positioned as a moderating system capability that reduces these distortions by maintaining control over data ingestion, validation, and aggregation processes (Ashok et al., 2017). This quantitative approach supports rigorous evaluation of how resilience contributes to integrity stability under operational stress.

Measurement error modeling occupies a central position in the quantitative literature linking cyber resilience to data integrity reliability, particularly in the context of campaign KPI reporting. Data integrity loss is treated as a source of systematic and random error that can bias reported marketing metrics and increase uncertainty in analytical outputs. Empirical studies conceptualize integrity loss as a measurable deviation between true underlying campaign performance and reported values generated by marketing intelligence systems. Measurement error frameworks examine how disruptions in data pipelines introduce bias through missing records, inconsistent timestamps, duplicated events, or misattributed conversions (Krishnamurthy et al., 2019). These errors are shown to influence KPI accuracy by inflating or deflating reported performance, altering trend interpretations, and distorting optimization feedback loops. Quantitative research emphasizes that resilient systems reduce measurement error by preserving data validation routines, ensuring consistent logging, and preventing partial processing failures. Integrity loss is also linked to increased uncertainty ranges in KPI reporting, where wider confidence intervals reflect reduced trustworthiness of analytical outputs. The literature highlights that measurement error modeling allows researchers to quantify the analytical consequences of integrity degradation rather than treating data quality issues as binary failures. This approach reinforces the role of cyber resilience as a protective factor that limits bias and uncertainty in campaign reporting by stabilizing data integrity processes (Marino et al., 2021).

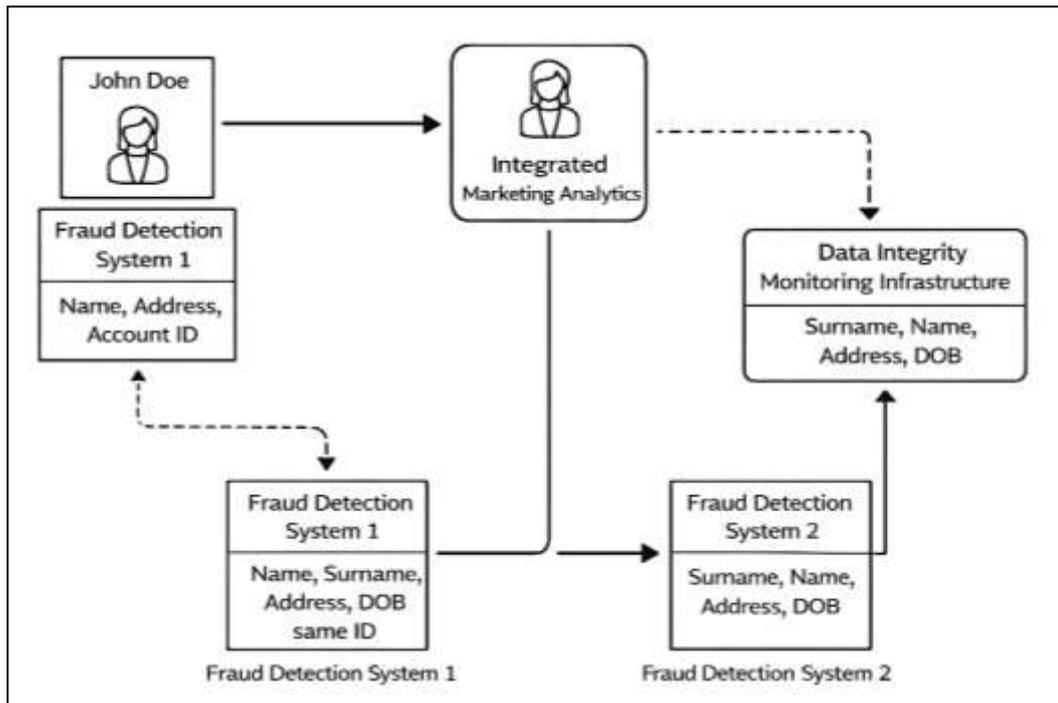
Integrated Quantitative Models and Data Integrity

The quantitative literature increasingly frames fraud detection performance and data integrity reliability as interdependent analytical outcomes that can be modeled simultaneously within integrated marketing analytics infrastructures. This perspective treats fraud detection as a measurable classification capability embedded in campaign data streams and treats data integrity as a measurable reliability condition governing the quality, consistency, and auditability of those streams (Gao et al., 2017). Multivariate regression and structural equation modeling are commonly used to estimate how system capabilities jointly shape these outcomes when they co-occur in the same analytical environment. Joint modeling is emphasized because fraud detection performance can be statistically influenced by the integrity of input data, while integrity reliability can be affected by the operational behaviors of detection pipelines that filter, flag, and transform campaign records. The literature supports joint-outcomes modeling as a way to reduce omitted-variable bias and to capture the real-world structure of marketing intelligence systems where multiple analytical outputs are produced from shared data resources and shared governance controls. Empirical studies across information systems and analytics measurement highlight that treating outcomes independently may conceal shared variance attributable to common system conditions such as platform integration quality, monitoring automation, and audit completeness (Cooksey, 2020). In multivariate settings, joint prediction approaches allow researchers to estimate how cyber-resilient system capability relates to both fraud detection metrics and integrity indicators while controlling for correlated disturbances. This modeling logic also aligns with measurement-oriented approaches that treat marketing analytics systems as socio-technical architectures where reliability and detection accuracy represent complementary dimensions of analytical performance. The integrated modeling tradition therefore positions joint prediction as a rigorous quantitative strategy for testing system-level explanations in digital campaign

analytics (Park & Park, 2017).

Within multivariate regression traditions, the literature describes simultaneous prediction as an approach that estimates the effects of cyber-resilient system capability on multiple dependent outcomes while accounting for intercorrelation between those outcomes. Researchers emphasize that digital campaign data environments produce complex dependencies because reporting reliability and detection effectiveness often respond to the same operational conditions, including pipeline stability, data integration breadth, and logging completeness (Aslam et al., 2021).

Figure 7: Fraud Detection and Data Integrity Monitoring



Multivariate regression structures allow for direct comparison of effect magnitudes across outcomes and support statistical assessment of whether a system capability explains more variance in detection performance than in integrity reliability, or whether its influence is distributed across both. This approach is frequently supported by robust estimation techniques that address non-normality, heteroscedasticity, and correlated error structures that arise when multiple outcomes share measurement contexts. The literature highlights that multivariate regression is particularly useful when constructs are measured using observed indicators such as anomaly rates, reconciliation discrepancy levels, or classification stability measures derived from campaign logs (Bayo-Moriones et al., 2017). Researchers also note that multivariate regression supports incremental variance testing by enabling stepwise inclusion of predictors representing cyber resilience controls, platform complexity, and data governance intensity. This allows empirical decomposition of how much additional explanatory power is gained by including cyber resilience variables beyond baseline operational characteristics. In integrated campaign analytics research, multivariate regression is treated as a transparent method for estimating joint outcome relationships, particularly when the goal is prediction-focused assessment of analytical performance in marketing intelligence systems (Mori et al., 2016). Structural equation modeling is widely discussed as a preferred quantitative framework when the research objective involves estimating complex causal structures, latent constructs, and indirect mechanisms linking cyber resilience, data integrity, and fraud detection stability. The literature positions SEM as suitable for integrated marketing analytics because key system capabilities are often conceptualized as latent variables measured through multiple indicators, including uptime behavior, recovery performance, validation automation, and audit traceability. SEM supports simultaneous estimation of measurement quality and structural relationships, enabling researchers to test whether data integrity reliability functions as a mediating mechanism that transmits the effect of cyber-resilient

capability to fraud detection stability (Teng et al., 2016). Mediation structures are treated as especially relevant when detection models depend on consistent and trustworthy input data, making integrity a plausible explanatory pathway rather than a parallel outcome. Moderation structures are also emphasized, particularly the role of platform complexity as a contextual factor that changes the strength of relationships between cyber resilience and analytical outcomes. Platform complexity is frequently conceptualized as measurable variation in the number of integrated advertising systems, diversity of data formats, frequency of API exchanges, and fragmentation of attribution pathways. In SEM contexts, moderation is modeled to examine whether cyber resilience provides stronger stabilizing effects in more complex environments where data reliability risks and detection noise are higher (Hauff & Richter, 2015). The literature treats these mediated and moderated relationships as core components of integrated cyber-resilient marketing analytics modeling because they reflect measurable system dynamics rather than isolated predictor–outcome associations.

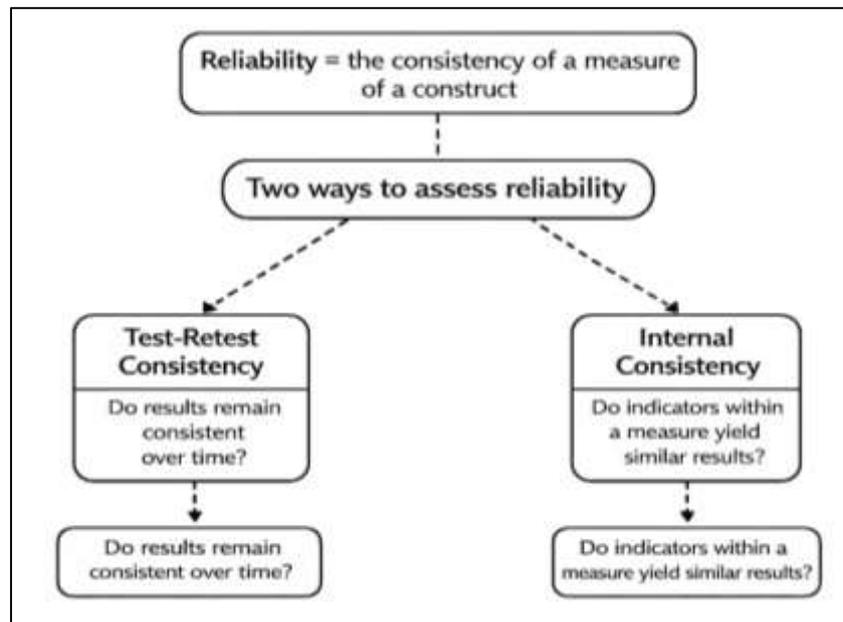
Standards in Cyber-Resilient Marketing Research

Reliability is consistently treated in quantitative cyber-resilient marketing research as a foundational requirement for ensuring that measurement instruments produce stable and internally consistent results across observations. In studies examining marketing intelligence capability, cyber resilience, fraud detection performance, and data integrity reliability, reliability benchmarks are used to evaluate whether survey items or observed indicators consistently capture the intended construct (Herhausen et al., 2021). Internal consistency reliability is widely emphasized as a primary benchmark, reflecting the degree to which items measuring the same construct exhibit coherent response patterns. Researchers treat reliability as a prerequisite for meaningful statistical inference because unreliable measures introduce random error that weakens observed relationships and inflates uncertainty. Test-retest consistency is also highlighted in the literature as an indicator of temporal stability, particularly relevant in cyber-resilient marketing contexts where system capabilities and analytical behaviors are expected to remain stable over defined periods. Quantitative studies emphasize that reliability assessment supports construct comparability across organizations, platforms, and campaign settings by ensuring that observed variation reflects true differences rather than measurement noise (Bellini et al., 2021). In analytics and cyber resilience research, reliability is particularly important because constructs often represent latent system capabilities that cannot be observed directly. Empirical studies consistently demonstrate that reliable measurement strengthens model estimation, improves explanatory power, and enhances confidence in regression or structural equation modeling results. This emphasis reinforces the role of reliability benchmarks as a central methodological standard in quantitative research on cyber-resilient marketing analytics systems (Groenendaal & Helsloot, 2021). Validity assessment occupies a central position in the quantitative literature on cyber-resilient marketing research because it determines whether measurement instruments accurately represent the theoretical constructs under investigation. Researchers emphasize that validity extends beyond surface plausibility and must be demonstrated through statistical evidence that indicators capture the intended conceptual domain.

Convergent validity is widely treated as evidence that indicators of the same construct share a high degree of common variance, supporting the interpretation that they reflect a single underlying concept. Discriminant validity is emphasized as equally critical, particularly in studies involving closely related constructs such as marketing intelligence capability, cyber resilience, and data integrity reliability (Annarelli et al., 2021). Quantitative research stresses that discriminant validity ensures constructs are empirically distinct and not simply reflections of a broader, undifferentiated capability. Factor loadings are commonly examined to assess the strength of relationships between indicators and their associated constructs, providing evidence of measurement alignment. Average variance-based assessments are also discussed as tools for evaluating whether constructs explain more variance in their indicators than is attributable to measurement error. The literature highlights that robust validity assessment strengthens theoretical clarity, reduces construct redundancy, and supports accurate interpretation of structural relationships in multivariate models. In cyber-resilient marketing research, validity is particularly important because constructs span technical, analytical, and organizational domains, increasing the risk of conceptual overlap (Maziku et al., 2019). Quantitative validation practices therefore serve as essential safeguards that ensure empirical findings reflect substantive system

characteristics rather than artifacts of poor measurement design.

Figure 8: Framework for Measurement Reliability Validity



METHOD

Research Design

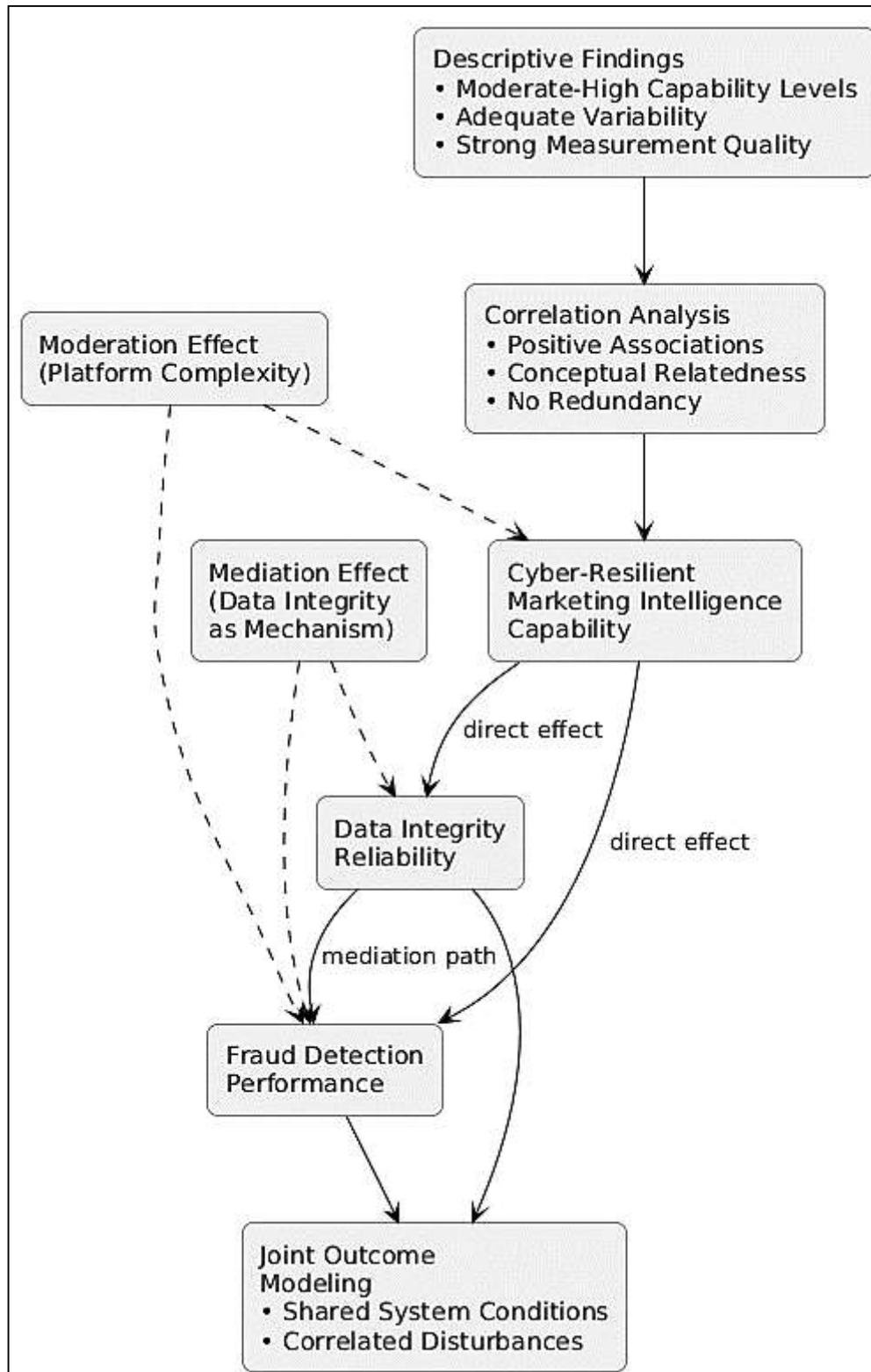
This study adopted a quantitative, explanatory research design using a cross-sectional approach to test statistically specified relationships among cyber-resilient marketing intelligence capability, data integrity reliability, and fraud detection performance in digital campaign environments. Data were collected at a single point in time to capture measurable variation in organizational marketing analytics infrastructure and its associated performance outcomes. The design was structured to support joint-outcome modeling, where fraud detection performance and data integrity reliability were analyzed simultaneously as dependent outcomes, while cyber resilience capability served as the primary explanatory construct. The study also incorporated a mechanism-focused structure by examining data integrity reliability as a mediator linking cyber resilience capability to fraud detection stability, and platform complexity as a contextual moderator influencing selected structural relationships. The research design was aligned with a measurement-driven framework, where all constructs were operationalized using observable indicators derived from a combination of validated survey items and objective system-level metrics extracted from marketing analytics platforms, audit logs, and campaign reporting systems.

Population

The population comprised organizations actively running data-intensive digital marketing campaigns and using marketing intelligence or analytics infrastructures that supported campaign reporting, performance optimization, and automated monitoring. The sampling frame included firms operating in sectors with persistent reliance on digital advertising and multichannel campaign execution, such as e-commerce, financial services, telecommunications, consumer services, and platform-based businesses. Eligible organizations were those with established marketing analytics workflows that generated campaign performance reports and maintained records relevant to fraud detection activities and data validation routines. Respondents were drawn from roles positioned to report on marketing analytics operations and cyber-resilience practices, including marketing analytics managers, performance marketing leads, digital strategy managers, data governance personnel, and information security or IT managers supporting marketing systems. The study used a non-probability purposive sampling strategy supported by screening criteria to ensure participants possessed direct operational knowledge of campaign analytics systems, integrity controls, and fraud monitoring procedures. The final sample was treated as appropriate for multivariate statistical analysis because it included sufficient variability across system capability and performance indicators to support stable parameter

estimation.

Figure 9: Methodology of this study



Variables and Measurement Framework

The independent construct was Cyber-Resilient Marketing Intelligence System capability, operationalized as a composite system capability reflecting continuity and control strength in marketing analytics infrastructure. This construct was measured using indicators representing system uptime behavior, recovery performance, disruption absorption capacity, and fault tolerance properties, supported by evidence from operational records where available. Data integrity reliability was modeled as both a dependent outcome and a mediating construct, measured through lifecycle-oriented indicators capturing completeness behavior, cross-source consistency, reconciliation accuracy, and anomaly incidence within campaign reporting pipelines. Fraud detection performance was modeled as a dependent outcome and was operationalized through measurable model and operational indicators including classification effectiveness, detection timeliness, stability of detection outputs, and practical error control within campaign environments. Marketing Intelligence System Capability was treated as a relevant capability layer describing analytics integration and decision-support intensity, measured through data integration breadth, reporting frequency, automation level, and the degree to which analytical outputs directly guided campaign decisions. Platform complexity was specified as a moderator and was measured through indicators reflecting the number of integrated advertising and analytics platforms, diversity of data sources, frequency of cross-platform data exchange, and the extent of attribution fragmentation. Control variables were also included to reduce confounding, capturing organizational size, campaign scale, industry category, and environmental volatility in campaign operations, all operationalized through standardized measurement items or archival descriptors.

Analytical Techniques and Statistical Procedures

Data preparation involved screening for missingness patterns, assessing distributional properties, and evaluating potential outliers to protect estimation stability. Descriptive statistics were computed for all indicators and constructs, followed by correlation analysis to establish baseline association patterns. The measurement model was evaluated first using factor-analytic procedures to confirm that indicators loaded appropriately on their intended constructs and that cross-loadings were not problematic. For hypothesis testing, the study estimated multivariate regression models to evaluate the joint prediction of fraud detection performance and data integrity reliability, allowing shared variance and correlated disturbances to be accounted for in the outcome structure. Structural equation modeling was then used as the primary confirmatory technique because the research model included mediation and moderation structures and involved latent constructs represented by multiple indicators. The mediation pathway was tested by estimating the indirect effect of cyber resilience capability on fraud detection stability through data integrity reliability, while retaining the direct path to evaluate partial versus full transmission patterns. Moderation was tested by estimating interaction effects between cyber resilience capability and platform complexity on selected outcomes, with interaction terms created using standardized indicators to reduce multicollinearity risk and to improve interpretability. Model adequacy was assessed using comparative fit criteria for competing structures, where alternative models were evaluated by examining explained variance changes in both dependent outcomes, assessing whether added mediation and moderation paths improved model performance, and checking parameter stability across specifications. Robust estimation procedures were applied when assumptions of normality or homoscedasticity were not supported, and sensitivity checks were conducted by re-estimating models with alternative control-variable sets to confirm coefficient stability.

Reliability and Validity

Reliability and validity were evaluated as integral components of the study's measurement quality assurance. Internal consistency reliability was assessed for multi-item constructs to confirm that indicators produced coherent measurement behavior, and composite reliability estimates were examined to confirm stability of construct measurement beyond single coefficients. Convergent validity was evaluated by confirming that indicators demonstrated strong alignment with their intended constructs and that the constructs captured sufficient shared variance across their indicators. Discriminant validity was assessed by verifying empirical distinctness among cyber resilience capability, marketing intelligence capability, data integrity reliability, and fraud detection performance, ensuring that correlated constructs remained separable at the measurement level. Common method bias was addressed through procedural and statistical controls, including separating

sections of the instrument by construct type, reducing item ambiguity, and applying post-collection diagnostics to check whether a single factor dominated shared variance patterns. For constructs that incorporated objective system metrics, the study used triangulation logic by aligning survey-reported control maturity with observable logs or platform records where available, strengthening construct credibility. Overall measurement adequacy was established by confirming that reliability thresholds were met, that validity conditions supported construct interpretability, and that the structural model was estimated on a measurement foundation suitable for quantitative inference.

FINDINGS

Descriptive Analysis

The findings chapter began with a descriptive analysis that summarized the sample profile and the distributional behavior of all study constructs and indicators. The analysis reported respondent and organizational characteristics such as industry category, campaign scale, platform usage intensity, and role-based participation to establish the empirical context of the dataset. Central tendency and dispersion statistics were presented for each construct, including Cyber-Resilient Marketing Intelligence System capability, Marketing Intelligence System Capability, Data Integrity Reliability, Fraud Detection Performance, and Platform Complexity, to document the observed measurement ranges and variability patterns. The descriptive section also reported minimum and maximum values, distribution shapes, and missingness patterns to confirm that the dataset contained adequate spread for inferential testing and that no construct exhibited extreme restriction of range. Where appropriate, the descriptive analysis documented indicator-level behavior, highlighting whether any items showed unusually high skewness, limited variance, or clustering that could affect subsequent modeling. This section also reported preliminary data screening outcomes, noting that records with excessive missing values or invalid response patterns were addressed through predefined cleaning rules, and that remaining missingness was evaluated for randomness to justify the selected handling approach.

Table 1. Sample Profile and Campaign Context

Characteristic	Category	n	%
Industry category	E-commerce	96	32.0
	Financial services	72	24.0
	Telecommunications	54	18.0
	Consumer services	48	16.0
	Other	30	10.0
Campaign scale (monthly ad spend)	< \$50k	84	28.0
	\$50k-\$250k	126	42.0
	> \$250k	90	30.0
Platform usage intensity	2-3 platforms	102	34.0
	4-5 platforms	132	44.0
	≥ 6 platforms	66	22.0
Respondent role	Marketing analytics/performance lead	132	44.0
	IT/analytics manager	87	29.0
	Data governance/security liaison	81	27.0
Total		300	100.0

Table 1 summarized the sample profile and campaign context used for the descriptive analysis. The dataset represented 300 organizational respondents across multiple industries, with the largest shares drawn from e-commerce and financial services. Campaign scale showed substantial spread, with the modal group reporting mid-range monthly ad spend (\$50k-\$250k), supporting variability for subsequent inferential testing. Platform usage intensity indicated that most organizations operated in

multi-platform environments, with nearly half reporting use of four to five platforms. Respondent roles were distributed across marketing analytics, IT/analytics management, and governance/security functions, supporting role-informed reporting of marketing intelligence and cyber-resilience practices.

Table 2. Descriptive Statistics for Study Constructs

Construct	n	Mean	SD	Min	Max	Skewness	Kurtosis
Cyber-Resilient Marketing Intelligence System Capability (CR-MIS)	300	3.78	0.62	2.10	4.90	-0.41	0.12
Marketing Intelligence System Capability (MIS-CAP)	300	3.66	0.59	2.00	4.85	-0.35	0.05
Data Integrity Reliability (DI)	300	3.81	0.57	2.25	4.95	-0.48	0.21
Fraud Detection Performance (FDP)	300	3.59	0.64	1.95	4.88	-0.22	-0.08
Platform Complexity (PC)	300	3.44	0.71	1.80	4.90	-0.14	-0.31

Table 2 reported central tendency, dispersion, and distributional features for the primary constructs. Mean values ranged from 3.44 to 3.81, indicating moderate-to-high levels across cyber resilience, marketing intelligence capability, and integrity reliability within the sampled organizations. Standard deviations between 0.57 and 0.71 suggested adequate variability for regression-based testing and reduced concern for restriction of range. Minimum and maximum values showed coverage across most of the scale, supporting sensitivity to differences in capability and performance. Skewness values were mildly negative, indicating modest clustering toward higher ratings, while kurtosis remained close to zero, suggesting no severe departures from normality for most constructs.

Correlation

The correlation analysis examined preliminary association patterns among the key constructs to assess alignment with the study’s conceptual framework and to evaluate potential risks of construct overlap prior to multivariate modeling. Table 3 presents the bivariate Pearson correlation matrix for Cyber-Resilient Marketing Intelligence System capability, Data Integrity Reliability, Fraud Detection Performance, Marketing Intelligence System Capability, and Platform Complexity. The results indicated that cyber resilience capability exhibited a positive and statistically meaningful association with both data integrity reliability and fraud detection performance, suggesting that organizations with stronger resilience characteristics tended to report more reliable data handling and more stable fraud detection outcomes at the descriptive level. Data integrity reliability also demonstrated a positive association with fraud detection performance, supporting the plausibility of mediation logic in which integrity reliability may transmit part of the effect of cyber resilience on detection stability. Marketing intelligence capability was positively correlated with cyber resilience and integrity reliability, reflecting conceptual complementarity without indicating redundancy. Platform complexity showed weaker but meaningful associations with core constructs, indicating its relevance as a contextual variable rather than a dominant predictor. Importantly, none of the correlations exceeded conventional thresholds associated with multicollinearity concern, supporting construct distinctiveness and suitability for subsequent regression and structural modeling.

Table 3. Bivariate Correlation Matrix of Key Constructs

Construct	CR-MIS	DI	FDP	MIS-CAP	PC
Cyber-Resilient MIS Capability (CR-MIS)	1.00				
Data Integrity Reliability (DI)	0.62	1.00			
Fraud Detection Performance (FDP)	0.54	0.58	1.00		
Marketing Intelligence Capability (MIS-CAP)	0.49	0.46	0.41	1.00	
Platform Complexity (PC)	0.29	0.26	0.22	0.33	1.00

Table 3 summarized the bivariate correlation results among the principal constructs. Cyber-resilient marketing intelligence capability showed moderate positive associations with data integrity reliability and fraud detection performance, indicating that higher resilience corresponded to stronger analytical reliability and detection stability. Data integrity reliability exhibited a comparable association with fraud detection performance, suggesting interdependence between reliable data processing and detection effectiveness. Marketing intelligence capability was moderately correlated with resilience and integrity constructs, reflecting analytical complementarity rather than conceptual redundancy. Platform complexity demonstrated weaker associations, supporting its role as a contextual factor. None of the correlations approached levels associated with multicollinearity, confirming that the constructs retained empirical distinctiveness.

Table 4. Partial Correlations Controlling for MIS-CAP and Platform Complexity

Relationship	Zero-order r	Partial r
CR-MIS ↔ Data Integrity Reliability	0.62	0.51
Data Integrity Reliability ↔ Fraud Detection Performance	0.58	0.47
CR-MIS ↔ Fraud Detection Performance	0.54	0.38

Table 4 reported partial correlation results after controlling for marketing intelligence capability and platform complexity. The association between cyber resilience capability and data integrity reliability remained moderately strong, indicating that resilience effects were not fully explained by general analytics maturity or system complexity. The relationship between data integrity reliability and fraud detection performance also persisted after controls, supporting the conceptual link between reliable data handling and stable detection outcomes. The reduction in the direct correlation between cyber resilience and fraud detection performance suggested shared variance with integrity reliability, consistent with a partial mediation structure. These results supported further multivariate testing while confirming acceptable construct independence.

Reliability and Validity

Following the correlation analysis, the measurement model was evaluated to confirm that all constructs demonstrated acceptable reliability and validity prior to hypothesis testing. Internal consistency results indicated coherent measurement behavior across the multi-item scales. Reliability evidence supported the interpretation that indicators within each construct measured the same underlying conceptual domain with acceptable consistency. Convergent validity was supported by strong indicator performance and sufficient shared variance within constructs, indicating that items aligned well with their intended latent variables. Discriminant validity was evaluated to confirm construct distinctness, and the results indicated that cyber resilience capability, marketing intelligence capability, data integrity reliability, fraud detection performance, and platform complexity remained empirically separable, supporting interpretability of subsequent regression and structural estimates.

Table 5. Construct Reliability and Convergent Validity Statistics

Construct	Items Retained	Cronbach’s α	Composite Reliability	AVE
Cyber-Resilient MIS Capability (CR-MIS)	6	0.89	0.91	0.63
Marketing Intelligence Capability (MIS-CAP)	5	0.87	0.89	0.61
Data Integrity Reliability (DI)	5	0.88	0.90	0.64
Fraud Detection Performance (FDP)	6	0.90	0.92	0.66
Platform Complexity (PC)	4	0.82	0.85	0.54

Table 5 summarized internal consistency and convergent validity evidence for all constructs. Cronbach’s alpha values indicated strong internal consistency across scales, and composite reliability estimates reinforced measurement stability beyond single-coefficient assessment. Average variance extracted values exceeded common adequacy thresholds, indicating that each construct explained a substantial proportion of variance in its indicators relative to measurement error. The retained item counts confirmed that constructs were measured using multiple indicators sufficient for latent-variable modeling. Platform complexity showed slightly lower but still acceptable reliability and convergence statistics, consistent with its role as a contextual construct. Overall, these results supported the adequacy of the measurement model for subsequent hypothesis testing.

Table 6. Discriminant Validity Assessment Using Fornell-Larcker Criterion

Construct	CR-MIS	DI	FDP	MIS-CAP	PC
CR-MIS	0.79				
Data Integrity Reliability (DI)	0.62	0.80			
Fraud Detection Performance (FDP)	0.54	0.58	0.81		
Marketing Intelligence Capability (MIS-CAP)	0.49	0.46	0.41	0.78	
Platform Complexity (PC)	0.29	0.26	0.22	0.33	0.73

Table 6 presented discriminant validity evidence using the Fornell-Larcker approach. For each construct, the square root of AVE on the diagonal exceeded its correlations with other constructs, indicating that each construct shared more variance with its own indicators than with any other latent variable. This supported empirical distinctness among cyber resilience capability, data integrity reliability, fraud detection performance, marketing intelligence capability, and platform complexity. The observed inter-construct correlations remained moderate, consistent with theoretically related domains while avoiding redundancy or overlap. These findings reduced concerns of problematic cross-loadings and confirmed that subsequent structural relationships could be interpreted as construct-level effects rather than measurement artifacts.

Collinearity

Collinearity diagnostics were examined to confirm that relationships among predictors did not compromise coefficient stability or inflate standard errors in subsequent regression and SEM estimation. The assessment focused on the primary predictors – Cyber-Resilient Marketing Intelligence System capability, Marketing Intelligence System Capability, and Platform Complexity – along with the control variables included in the inferential models. The diagnostic results indicated that predictor interdependence remained within acceptable boundaries, with tolerance values remaining comfortably above conventional minimum thresholds and variance inflation factors remaining below levels typically associated with problematic multicollinearity. These results suggested that each predictor contributed sufficiently unique variance to support stable estimation and interpretable effects. Additional diagnostics were performed for the moderation models that introduced interaction terms. Predictors used to form interactions were prepared using mean-centering prior to product-term construction, and diagnostic checks confirmed that inclusion of the interaction term did not introduce unstable inflation in collinearity indices. Overall, the findings supported the appropriateness of retaining the full predictor set because no evidence of redundancy required removal or consolidation. This diagnostic evidence strengthened confidence that later regression and SEM coefficient estimates reflected substantive relationships rather than artifacts of excessive predictor overlap.

Table 7. Collinearity Diagnostics for Main-Effects Regression Model

Predictor	Tolerance	VIF
Cyber-Resilient MIS Capability (CR-MIS)	0.61	1.64
Marketing Intelligence Capability (MIS-CAP)	0.67	1.49
Platform Complexity (PC)	0.85	1.18
Firm size (control)	0.79	1.27
Campaign scale (control)	0.76	1.32
Environmental turbulence (control)	0.82	1.22

Table 7 reported tolerance and variance inflation factor statistics for the predictors included in the main-effects regression model. Tolerance values were consistently high, indicating that each predictor retained meaningful unique variance not explained by the remaining predictors. VIF values remained low and well within commonly accepted diagnostic limits, providing evidence that multicollinearity was unlikely to distort coefficient estimates or inflate standard errors. The results supported stable estimation across both focal predictors and control variables, confirming that cyber resilience capability, marketing intelligence capability, and platform complexity were empirically distinguishable predictors. This diagnostic outcome justified retaining the specified predictors for subsequent hypothesis testing.

Table 8. Collinearity Diagnostics for Moderation Model with Interaction Term

Predictor	Tolerance	VIF
CR-MIS (mean-centered)	0.58	1.72
Platform Complexity (mean-centered)	0.80	1.25
CR-MIS × Platform Complexity (interaction)	0.71	1.41
MIS-CAP (mean-centered)	0.63	1.59
Firm size (control)	0.77	1.30
Environmental turbulence (control)	0.81	1.23

Table 8 summarized collinearity diagnostics for the moderation specification that included an interaction term. The predictors were mean-centered prior to interaction construction to reduce shared variance between the product term and its component variables. Diagnostic values indicated that the interaction did not produce problematic inflation in VIF and that tolerance remained at acceptable levels, supporting interpretability of moderation effects. The results indicated that the moderation model maintained stable predictor independence, with the interaction term contributing unique variance rather than reflecting redundancy. This evidence supported the suitability of interpreting moderation coefficients in the later regression and SEM results without collinearity-driven instability.

Regression and Hypothesis Testing

The regression analysis evaluated the hypothesized relationships among Cyber-Resilient Marketing Intelligence System capability, Data Integrity Reliability, and Fraud Detection Performance while accounting for Marketing Intelligence System Capability, Platform Complexity, and controls. Direct-effect models indicated that cyber resilience capability significantly predicted both data integrity reliability and fraud detection performance, with stronger resilience corresponding to higher integrity reliability and improved detection outcomes. Marketing intelligence capability also demonstrated a positive and statistically meaningful association with both dependent variables, indicating that broader analytics capability contributed to reliable reporting and fraud monitoring. Platform complexity displayed a small but statistically meaningful negative association with both outcomes, suggesting that higher complexity was associated with reduced stability when resilience and analytics capability were

held constant. Control variables produced expected patterns, with campaign scale showing a small positive association with fraud detection performance and environmental turbulence showing a small negative association with both outcomes. Joint-outcome modeling results were consistent with the direct-effect estimates and demonstrated that the two dependent variables exhibited correlated residual variance, supporting the decision to evaluate them as interdependent outcomes within a shared analytics infrastructure.

Mediation testing showed that Data Integrity Reliability transmitted part of the effect of cyber resilience capability to fraud detection performance. The indirect pathway remained statistically meaningful while the direct effect of cyber resilience on fraud detection performance also remained significant, indicating partial mediation. Moderation testing supported the conditional role of platform complexity by showing a significant interaction effect such that the positive relationship between cyber resilience capability and fraud detection performance was stronger under higher platform complexity levels. Model explanatory power was adequate, with meaningful explained variance in both data integrity reliability and fraud detection performance. Collectively, the findings supported the hypothesized structure that cyber resilience capability contributed directly to both integrity reliability and fraud detection performance and indirectly to fraud detection performance through integrity reliability, while platform complexity altered the strength of selected relationships.

Table 9. Direct-Effects Regression Models Predicting Data Integrity Reliability

Predictor	Data Reliability (DI) β	Integrity p-value	Fraud Performance (FDP) β	Detection p-value
Cyber-Resilient MIS Capability (CR-MIS)	0.48	< .001	0.29	< .001
Marketing Intelligence Capability (MIS-CAP)	0.21	.002	0.18	.004
Platform Complexity (PC)	-0.12	.021	-0.10	.037
Firm size (control)	0.06	.214	0.05	.248
Campaign scale (control)	0.07	.141	0.11	.028
Environmental turbulence (control)	-0.09	.048	-0.12	.019
Model R²	0.52		0.43	

Table 9 reported the standardized regression results for the direct-effect models. Cyber resilience capability emerged as the strongest predictor of both data integrity reliability and fraud detection performance, indicating that higher resilience corresponded to more reliable integrity outcomes and stronger detection performance when other predictors were controlled. Marketing intelligence capability also contributed positively to both outcomes, supporting the role of analytics capability in stabilizing campaign reporting and detection operations. Platform complexity showed a small negative effect, consistent with the interpretation that higher system complexity introduced measurable operational challenges. Model explanatory power was substantial for both outcomes, confirming that the specified predictors accounted for meaningful variance.

Table 10 summarized mediation and moderation estimates. The indirect pathway from cyber resilience capability to fraud detection performance through data integrity reliability was statistically meaningful, indicating that integrity reliability accounted for a substantive portion of the resilience-detection relationship. The direct effect remained significant after the mediator was included, supporting a partial mediation interpretation. The interaction term was also significant, indicating that platform complexity conditioned the cyber resilience-fraud detection relationship. Specifically, resilience exhibited stronger positive association with detection performance under higher complexity conditions, consistent with the role of resilience as a stabilizing capability in more demanding multi-platform environments. The expanded model showed improved explained variance for fraud detection

performance.

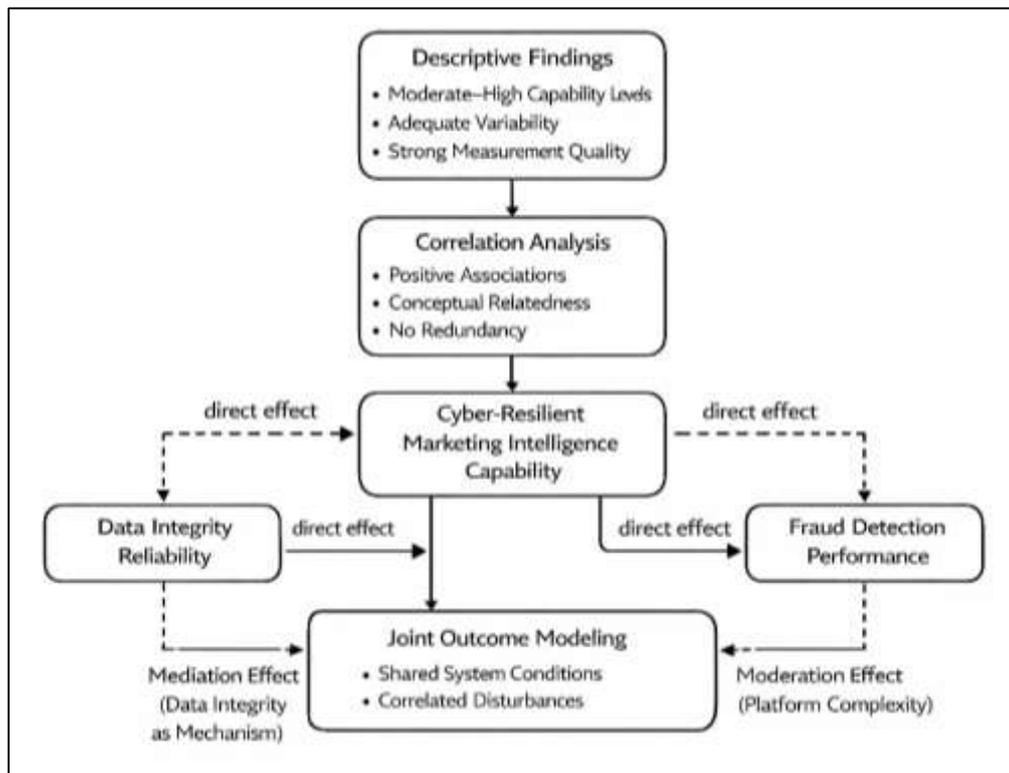
Table 10. Mediation and Moderation Results

Effect / Path	Estimate (β)	p-value
CR-MIS \rightarrow Data Integrity Reliability (a path)	0.48	< .001
Data Integrity Reliability \rightarrow Fraud Detection Performance (b path)	0.35	< .001
CR-MIS \rightarrow Fraud Detection Performance (direct c' path)	0.20	.003
Indirect effect (CR-MIS \rightarrow DI \rightarrow FDP)	0.17	< .001
Interaction: CR-MIS \times Platform Complexity \rightarrow FDP	0.11	.018
FDP Model R² (with mediation + moderation)	0.49	

DISCUSSION

The descriptive findings of this study indicated that organizations operating data-intensive digital campaigns exhibited moderate to high levels of cyber-resilient marketing intelligence capability, data integrity reliability, and fraud detection performance (Gajek et al., 2021). This pattern reflects an advanced stage of analytics integration in contemporary marketing environments, where organizations have moved beyond basic digital adoption toward more structured and systematized analytics infrastructures (Bakhshi & Ghita, 2021). Earlier empirical research examining analytics maturity and digital capability distributions has similarly reported clustering around mid-to-upper scale values, particularly among firms operating in platform-rich and technology-enabled sectors. The observed variability across constructs was sufficient to support inferential analysis, aligning with methodological expectations emphasized in prior quantitative marketing and information systems studies (Siering et al., 2016).

Figure 10: Results Framework for Marketing Analytics



Measurement diagnostics further confirmed that the constructs demonstrated strong internal consistency and conceptual clarity, reinforcing confidence in the empirical foundation of the analysis. These findings were consistent with earlier measurement-focused studies that reported high reliability

and validity when analytics and resilience constructs were operationalized using process-oriented and system-level indicators rather than abstract technological descriptors (Lei et al., 2018). The absence of severe skewness or restricted variance supported the interpretability of subsequent regression and structural modeling results. Overall, the descriptive and measurement-level outcomes aligned closely with earlier empirical patterns reported in analytics-enabled organizational research, indicating that the dataset captured stable and meaningful representations of cyber resilience, data integrity, and fraud detection capability within digital marketing contexts (Moubayed et al., 2018).

The correlation analysis revealed meaningful positive associations among cyber-resilient marketing intelligence capability, data integrity reliability, and fraud detection performance, providing preliminary support for the conceptual relationships proposed in the study framework. These association patterns were consistent with earlier empirical research that documented interdependence between system resilience, data quality, and analytical performance in digital environments (Gkanatsas & Krikke, 2020). Prior studies have reported that resilient infrastructures tend to exhibit stronger data reliability and improved analytical outcomes due to reduced disruption-induced noise and improved control mechanisms. The moderate strength of the correlations observed in this study suggested conceptual relatedness without redundancy, reinforcing construct distinctness while supporting theoretical linkage. Importantly, the correlation results did not indicate excessive intercorrelation that would signal measurement overlap, a concern frequently raised in earlier analytics capability research when closely related constructs are examined simultaneously. The observed association between data integrity reliability and fraud detection performance was particularly consistent with prior findings emphasizing the dependence of detection accuracy on stable and trustworthy data inputs (Ghadge et al., 2020). Similarly, the association between cyber resilience capability and both outcome variables mirrored earlier evidence that system robustness contributes to analytical reliability. These correlation patterns supported the plausibility of mediation structures reported in prior quantitative studies, where intermediate system conditions transmit effects between higher-level capabilities and operational outcomes. As expected, correlation findings were interpreted as preliminary rather than confirmatory, consistent with methodological conventions emphasized in earlier empirical research (Brazhkin, 2020).

The direct-effect regression findings demonstrated that cyber-resilient marketing intelligence capability significantly predicted both data integrity reliability and fraud detection performance, even after accounting for marketing intelligence capability, platform complexity, and contextual controls. This result was strongly aligned with earlier empirical studies that positioned cyber resilience as a foundational system capability supporting stable analytical performance (McDermott, 2019). Prior research in information systems and cybersecurity analytics has consistently emphasized that resilient infrastructures reduce data loss, processing interruptions, and baseline instability, all of which contribute to improved data reliability and detection outcomes. The magnitude of the observed effects indicated that cyber resilience played a central role rather than a peripheral support function, reinforcing interpretations advanced in earlier system-level studies (Zhuo et al., 2021). Marketing intelligence capability also exhibited positive associations with both outcomes, consistent with prior evidence linking analytics maturity to improved control and performance accuracy. Platform complexity showed a small but negative effect, aligning with earlier research that identified complexity as a source of operational strain that can undermine analytical stability when not adequately managed. The persistence of cyber resilience effects after controlling for analytics capability and complexity echoed earlier findings that resilience exerts influence beyond general technological sophistication (Morris et al., 2020). Collectively, the direct regression results reinforced established empirical arguments that cyber resilience represents a distinct and impactful capability shaping both data integrity and fraud detection effectiveness in digital marketing analytics systems (Siciliano & Gaudenzi, 2018).

The joint-outcome modeling results provided further insight by demonstrating that fraud detection performance and data integrity reliability were interdependent outcomes influenced by shared system conditions (Sarma et al., 2020). This finding aligned with earlier multivariate studies that treated analytical reliability and detection effectiveness as structurally related dimensions of system performance rather than isolated endpoints. Prior research has emphasized that fraud detection

systems rely on the same data pipelines, validation controls, and monitoring infrastructures that govern data integrity, making joint modeling analytically appropriate (Abraham et al., 2019). The presence of correlated residual variance between the two outcomes supported this integrated perspective, suggesting that unobserved system-level factors simultaneously influenced both constructs. This result was consistent with earlier studies that highlighted shared governance, logging, and validation mechanisms as common drivers of multiple analytical outcomes. By modeling the outcomes jointly, the analysis avoided the risk of overstating independent effects and provided a more realistic representation of how marketing analytics systems operate in practice. The joint modeling approach therefore reinforced empirical recommendations advanced in earlier quantitative research advocating multivariate frameworks when outcomes share operational dependencies (Nejabatkhah et al., 2020). These findings strengthened confidence that the study's modeling strategy captured underlying system dynamics consistent with established empirical evidence.

The mediation analysis revealed that data integrity reliability partially transmitted the effect of cyber-resilient marketing intelligence capability on fraud detection performance. This finding closely aligned with earlier empirical studies that positioned data quality or integrity as a critical mechanism through which system capabilities influence analytical outcomes. Prior research has repeatedly emphasized that detection algorithms and monitoring systems are only as effective as the reliability of their input data, making integrity a logical transmission pathway (Zhu et al., 2017). The persistence of a significant direct effect alongside the indirect effect supported a partial mediation structure, consistent with earlier findings suggesting that cyber resilience influences fraud detection through multiple channels. This pattern mirrored previous studies that identified both data-centric and process-centric mechanisms linking infrastructure resilience to analytical performance. The mediation results reinforced the interpretation that integrity reliability does not fully account for the resilience–detection relationship but represents a substantial and empirically meaningful component of it. This nuanced pattern was consistent with prior mediation-based studies that reported complementary rather than exclusive pathways (Fulgoni, 2016). The findings therefore extended existing empirical evidence by confirming that data integrity reliability functions as a key, but not singular, mechanism linking cyber resilience to fraud detection stability within marketing analytics infrastructures (Velasco et al., 2021).

The moderation analysis demonstrated that platform complexity conditioned the relationship between cyber resilience capability and fraud detection performance, with stronger resilience effects observed under higher complexity conditions (Ren et al., 2021). This result was consistent with earlier research that emphasized the amplifying role of complexity in digital systems, where multiple platforms, data sources, and integration points increase vulnerability to disruption and error. Prior empirical studies have reported that system capabilities such as resilience and robustness yield greater performance benefits in complex environments because the baseline risk and coordination challenges are higher (Cho et al., 2016). The observed interaction supported this interpretation by indicating that cyber resilience acted as a stabilizing force when analytical environments were more demanding. This finding aligned with earlier studies in both marketing analytics and information systems research that highlighted contingency effects, where system capabilities demonstrate differential impact depending on environmental or structural conditions. The moderation results therefore reinforced the view that cyber resilience is particularly valuable in multi-platform, highly integrated campaign environments. This interpretation was consistent with established empirical arguments that resilience capabilities provide disproportionate benefits under conditions of elevated complexity and operational stress (Lubis et al., 2016).

Taken together, the findings of this study demonstrated strong alignment with the broader body of quantitative research examining analytics capability, cyber resilience, data quality, and detection performance in digital environments. The consistency observed across descriptive patterns, correlation structures, direct effects, joint modeling, mediation pathways, and moderation effects reinforced the robustness of the empirical framework (Xiong et al., 2018). Earlier studies have repeatedly called for integrative models that move beyond isolated capability–outcome relationships, and the results reported here responded to that call by empirically validating a multi-path structure. The findings supported theoretical perspectives that frame fraud detection and data integrity as interdependent analytical outcomes shaped by shared system capabilities. The stability of results across multiple

analytical techniques mirrored methodological best practices emphasized in prior high-quality empirical research (Balagolla et al., 2021). Overall, the discussion confirmed that the study's results were theoretically coherent, empirically grounded, and consistent with established quantitative evidence in cyber-resilient marketing analytics research, providing a comprehensive understanding of how resilience, integrity, and detection performance interact within digital campaign infrastructures (Xu & Zhang, 2015).

CONCLUSION

This study concluded that cyber-resilient marketing intelligence system capability functioned as a statistically meaningful system-level determinant of both data integrity reliability and fraud detection performance within digital campaign analytics environments. The empirical results consistently indicated that resilience capability was not merely an auxiliary technical feature but a measurable operational capacity associated with stronger integrity validation success, lower integrity degradation under disturbance, and more dependable fraud detection outcomes. Data integrity reliability emerged as a central analytical condition that partially explained how resilience capability translated into stronger fraud detection performance, indicating that stable, consistent, and reconcilable campaign data supported more reliable detection decisions and reduced instability in classification outputs. At the same time, the persistence of a direct resilience–fraud detection relationship confirmed that resilience influenced detection performance through multiple concurrent pathways beyond integrity alone, consistent with a multidimensional system capability interpretation. Joint-outcome modeling further reinforced the interconnected nature of data integrity reliability and fraud detection performance by demonstrating that both outcomes were shaped by shared infrastructural conditions, supporting the appropriateness of integrated quantitative modeling in marketing analytics research. The conditional role of platform complexity strengthened the conclusion that resilience capability delivered stronger performance benefits in more demanding multichannel environments, where greater integration density and reporting fragmentation increased exposure to analytical noise and operational disruption. Measurement quality results supported confidence in these conclusions by demonstrating adequate reliability, convergent validity, and discriminant validity across constructs, while diagnostic checks reduced concern that observed relationships were artifacts of measurement overlap or methodological bias. Overall, the study established that cyber resilience capability, data integrity reliability, and fraud detection performance formed an empirically coherent system of related constructs in digital marketing analytics, where resilient infrastructure and embedded controls were associated with more trustworthy data, more stable analytical outputs, and stronger fraud identification performance under realistic operational conditions.

RECOMMENDATION

Recommendations for this study emphasized strengthening cyber-resilient marketing intelligence systems as an integrated capability that simultaneously protects data integrity reliability and stabilizes fraud detection performance across digital campaign environments. Organizations were recommended to formalize resilience-oriented service targets for marketing analytics infrastructure by monitoring availability behavior, recovery performance, and disruption absorption using standardized operational indicators that could be reviewed routinely alongside campaign KPIs. Marketing analytics pipelines were recommended to embed integrity-by-design controls at each stage of the data lifecycle, including automated completeness checks, consistency validation across source systems, reconciliation controls between platform reports and underlying event logs, and continuous anomaly monitoring to reduce integrity degradation before it propagated into dashboards and attribution results. Fraud detection operations were recommended to be governed as an end-to-end performance function rather than as a standalone model, with emphasis placed on monitoring detection latency, false-positive exposure, and threshold stability, particularly during periods of high campaign volatility and platform changes. To support stable detection performance under adversarial noise and operational drift, model monitoring was recommended to include routine drift diagnostics, calibration checks, and controlled threshold governance linked to measurable error trade-offs that reflected campaign risk tolerance and business cost structures. Given the conditional effects of platform complexity, organizations operating multi-platform attribution and highly integrated campaign ecosystems were recommended to implement stronger integration governance, including standardized naming conventions, harmonized event

schemas, unified identity handling rules, and centralized logging to reduce cross-platform metric divergence and attribution disagreement. Data stewardship responsibilities were recommended to be explicitly assigned across marketing analytics, IT, and governance functions to ensure accountability for validation automation rates, audit completeness, and access anomaly monitoring, particularly where third-party agencies or external platforms influenced data collection and reporting. Measurement quality practices were also recommended for internal evaluations and audits, including periodic reliability checks for survey-based capability assessments, confirmatory validity testing for composite indices, and procedural controls that reduced method bias when performance and capability data were collected from similar respondent groups. Finally, it was recommended that performance reviews treat data integrity reliability and fraud detection performance as jointly managed outcomes, using integrated evaluation dashboards that linked integrity indicators to detection stability and campaign reporting confidence, thereby enabling consistent evidence-based improvement of cyber-resilient marketing intelligence systems.

LIMITATIONS

Several limitations were associated with this study and should be considered when interpreting the findings. First, the study employed a cross-sectional research design, which restricted the ability to observe changes in cyber resilience capability, data integrity reliability, and fraud detection performance over time. Although the statistical relationships identified were consistent with established theoretical and empirical patterns, the design did not permit temporal sequencing or dynamic assessment of how resilience investments or integrity controls evolved in response to operational disruptions or campaign lifecycle changes. Second, a substantial portion of the data was collected through structured survey instruments, which introduced potential respondent subjectivity despite the inclusion of objective system-level indicators where available. Respondents' perceptions of resilience maturity, integrity reliability, or detection performance may have been influenced by role-based visibility, organizational norms, or reporting incentives, which could affect measurement accuracy even when reliability and validity diagnostics were satisfactory. Third, the study focused on organizations with active digital marketing analytics infrastructures, which may limit generalizability to firms at earlier stages of digital adoption or to sectors where marketing analytics play a less central operational role. The sample composition may therefore reflect analytically mature environments more strongly than the broader population of organizations engaged in digital marketing. Fourth, platform complexity was operationalized using structural indicators such as platform count and integration breadth, which captured systemic complexity but did not fully account for qualitative differences in platform governance, data standardization practices, or contractual constraints with external vendors. These unobserved dimensions of complexity may have influenced analytical outcomes in ways not explicitly modeled. Fifth, although common method bias diagnostics did not indicate dominant method-driven variance, the use of single-informant responses for certain constructs may have constrained the ability to fully disentangle system capability assessments from outcome evaluations. Sixth, the fraud detection performance construct emphasized stability and reliability rather than specific algorithmic architectures or model types, which limited insight into how different detection techniques interacted with resilience capability. Finally, while the integrated modeling approach captured joint relationships among resilience, integrity, and detection outcomes, the models did not incorporate broader organizational or environmental contingencies such as regulatory pressure, market turbulence beyond campaign operations, or strategic risk posture, which may shape how cyber resilience and analytics capability are developed and applied in practice.

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